

Sales Rep Commission + Hourly

Description

RevenueValve Marketing is a startup marketing agency currently in search of an entry level sales and customer service representative to increase the revenue of our agency along with our clients. We're a creative agency that specializes in commercial cinematography and social media advertisements. This is not putting you inside retail brands to sales promotions. This job is 80 percent work from home with 20 percent occasional in person meetings for training and sales.

Our team members have all kinds of cool awards and nominations for our work:

Best Romance Film @ Global Short Film Awards Cannes 2018
"Do The Right Thing" Award @ Clifton Film Celebration 2018
Best Noir Film @ The Pure Magic Film Festival 2020
Best Screenplay @ New York Script Awards 2021
And more!

Responsibilities

Duties include (but are not limited to)

1. Scouting websites and directory listings, collecting information such as phone numbers and names
2. Maintains customer records by updating account information.
3. Resolves service problems by clarifying the customer's complaint, determining the cause of the problem, selecting and explaining the best solution to solve the problem, expediting correction or adjustment, and following up to ensure resolution.
4. Cold calling potential customers
5. Attend meetings when required, either in person or via zoom
6. Attend in person events to support the team and customers
7. Document acquisition workflow according to process guidelines
8. Additional tasks as assigned by Manager, Lead, or assignee

Qualifications

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- The determination to work harder than anyone you know
Everyone should be able to work in excel, and then download it.
Excel is the spreadsheet that people should work in.
The biggest thing you can do about ads, is make sure the rest of us have an older demo that people can walk through.
- strong negotiation skills with the ability to handle conflict
- The ability to work with the latest technologies
- We prefer some sales experience, but we have top sales representatives with diverse backgrounds
skills in using excel and word documents
- An obsession for great customer service

Apply if:

If you read the following and they resonate with you, you're going to love joining our team!

0. DON'T MAKE EXCUSES MAKE IT HAPPEN
1. EVERYTHING IS YOUR FAULT
2. LEARN SOMETHING NEW EVERY DAY AND APPLY IT
3. WE ARE HERE TO SERVE SELFLESSLY AND WITH THE HIGHEST INTEGRITY

Hiring organization

Revenue Valve - Milwaukee Social Media Marketing Agency

Employment Type

Full-time, Part-time, Contractor, Temporary

Industry

Sales, Marketing

Job Location

Remote work from: Milwaukee, USA

Working Hours

Flexible

Date posted

April 29, 2022

4. TREAT EVERY PERSON YOU INTERACT WITH LIKE FAMILY (THAT YOU LIKE)
5. SHOWING UP WITH POSITIVITY, HIGH ENERGY, AND LAUGHING IS NOT AN OPTIONS, ITS A REQUIREMENT
6. TELL THE TRUTH ALL THE TIME
7. OPERATE LIKE WORLD CLASS IN EVERYTHING YOU DO
8. SPEED, FLEXIBILITY AND PUNCTUALITY ARE OUR STRENGTHS. EMBRACE THEM WITH GRACE
9. DONT THINK OUTSIDE THE BOX, THINK LIKE THERE IS NO BOX
10. BE SPECIFIC, BE THOROUGH AND BE PROFIT PRODUCING
11. BE ORGANIZED, BE CLEAN, BE PREPARED
12. KEEP CALM AND RESPECT OTHERS